

CONTENTS_

LETTER FROM THE PRESIDENT

OUR MISSION + VALUES

HOW WE INVEST IN VETERANS + FAMILIES OF THE FALLEN

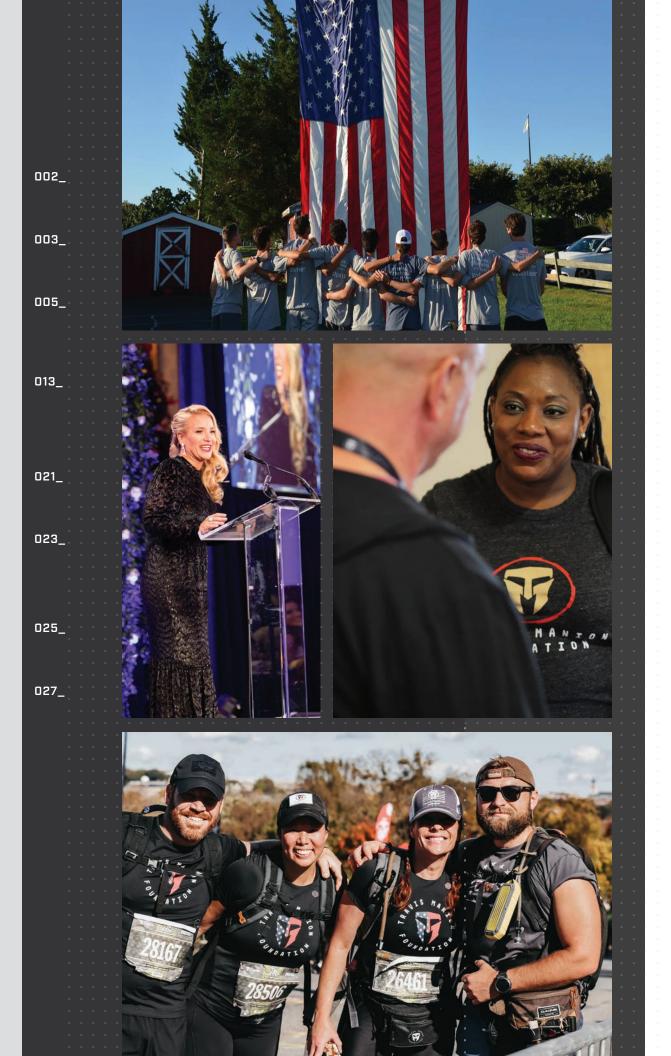
HOW WE BRIDGE THE **CIVILIAN-MILITARY DIVIDE**

PARTNERSHIPS

SPARTAN SOCIETY + KEY SUPPORTERS

FINANCIALS

NATIONAL IMPACT + LOOKING FORWARD



DEAR SPARTANS.

It is hard to put into words the twists and turns we all experienced in fiscal year 2019-2020. We welcomed the new year with optimism and momentum, working to exceed the goals we set for ourselves last year to expand our reach, increase the number of veterans and families of fallen heroes we impact, and empower them with more opportunities to reach our youth.

And despite the onset of a global pandemic at the close of the year, we achieved our aim with incredible support from our Spartan community. More specifically, TMF made great strides in 2 critical arenas.

First, we expanded our investment in veterans and families of the fallen. Through our partnership with the Institute for Veterans and Military Families (IVMF), we better understand the impact of this investment to include this key finding:

TMF MEMBERS WHO ARE ACTIVELY INVOLVED WITH OUR ORGANIZATION EXPERIENCE IMPROVEMENTS TO THEIR MENTAL HEALTH AND WELL-BEING. AND GREATER CONNECTEDNESS TO THEIR COMMUNITIES.

According to their research, for instance, 96% of veterans and families of the fallen who participated in 3 or more TMF initiatives feel better equipped when dealing with life's challenges and difficulties. We remain ever-committed to the 25,000+ veterans and families of the fallen who depend on the Spartan community for support. This year, 450 of these veterans joined our ranks to become mentors to youth in our character development program and are working every day to bring lessons of integrity, fairness, and hope to young adults in need of their guidance.

Secondly, we worked to further bridge the civilian-military divide by offering community events and initiatives, led by veterans, that bring people together under the common banners to serve and connect. Our two Operation Legacy seasons brought together over 8,000 volunteers for nearly 300 service projects in communities nationwide for a total of 18,000 service hours. Our 2019 9/11 Heroes Run events also experienced unprecedented success with 60,000 participants uniting to honor first responders, law enforcement and military in cities worldwide. Finally, our team of Veteran Mentors delivered our proprietary character curriculum to 50,000 youth through our Character Does Matter (CDM) program powered by UA Freedom.

As we continue to build on our reputation as one of our country's leading Veteran Service Organizations, we know our success is a testament to the corporate partners, donors and individuals who believe in the work we are doing. Thank you for continuing to support our mission and for helping us make a difference in the lives of the people we serve. We look forward to the year ahead.

YOURS IN GRATITUDE.

Ryan Manion

Rvan Manion President, TMF

WELCOME TO THE SPARTAN COMMUNITY _

OUR MISSION_

of fallen heroes to develop character in future generations.

OUR VISION_

that is built on **character**.

OUR VALUES

BUILD, MEASURE, LEARN, REPEAT

We embrace an entrepreneurial spirit. When we see an opportunity, we run with it. There is no roadmap to achieving our bold mission, so we act with confidence, courage, creativity, and independence in pursuit of our goals. We have a bias for action that empowers us to be agile.

BE ACCOUNTABLE

We do the right thing at all times. We deliver on our commitments to our community, country, and one another. We ensure our internal values match our external actions. We take our responsibilities seriously and constantly seek improvement.

WE ARE FUELED BY GRATITUDE

We understand that anything of great value requires great sacrifice to achieve. We are deeply grateful for the sacrifices of our fellow Spartans: families of the fallen, veterans, volunteers, donors, and staff. This generous spirit fuels our mission and fortifies our commitment. We sacrifice to achieve our goals, we celebrate our victories, and we acknowledge those who get us there.

OUT OF MANY. ONE

We treat everyone with respect. At TMF, our team comes from all walks of life. We have a wealth of experiences, beliefs, and backgrounds. Our differences make us stronger and a more unified community. We may not always see eye to eye, but we work shoulder to shoulder to accomplish the mission.

PURPOSE BEGINS WITH PASSION





Our commitment to TMF and our mission is a calling, not an obligation. We enjoy building relationships with one another and take pride in having an impact on our communities.

FAILURE IS A BRUISE, NOT A TATTOO

With a mission as bold as ours come occasional setbacks. When we fall short, we bounce back quickly. We don't dwell on problems. We find solutions. We accept each other's well-meant shortcomings and we strive together to improve. We are resilient. We are hopeful. We stay in the fight.

T



TMF takes an expansive approach to achieving our first investing in veterans and families of the fallen, well-being they need to thrive. Then, that investment returns tenfold when they lead and serve others through communitybuilding programs, like Operation Legacy and Character Does Matter.

Our impact on veterans and families of the fallen is profound. A program evaluation from the Institute for Veterans and Military Families (IVMF) this year found that:

TMF MEMBERS CREDIT THE **ORGANIZATION WITH CHANGING** THEIR LIVES BY IMPROVING PHYSICAL AND MENTAL HEALTH. **PROVIDING HOPE AND RESILIENCY.** AND HELPING TO FORM BONDS WITH THEIR COMMUNITIES.

According to IVMF, thousands of veterans and families of fallen heroes involved with TMF experienced significant improvements in four key areas of well-being:

- CONNECTEDNESS
- THRIVING
- HEALTH
- **RESILIENCY**

Further, their evaluation found that with greater participation in TMF, comes greater improvements.



REPLICATE. THE SENSE OF COMMUNITY AND SERVICE YOU SEE TRANSLATES TO WHAT IS **EXPERIENCED IN THE MILITARY AND THAT** FEELING IS SOMETHING MOST VETERANS CONTINUALLY SEEK TO FILL IN THEMSELVES." (\mathbf{v})

CONNECTEDNESS_

SPARTAN LEADERSHIP SUMMIT IN HAMPTON, GA

In April 2019, 100+ veterans, families of the fallen, and members from across the country gathered outside Atlanta, GA for TMF's Annual Spartan Leadership Summit, an invitation-only, immersive 2-day experience in leadership development. The Spartan Leadership Summit:

- Builds camaraderie among those who share a passion for serving
- Connects volunteer leaders to share best practices for delivering our youth character program, organizing community events, developing service projects, etc.
- Equips volunteer leaders with strategies and resources to effectively execute the TMF mission at home.

Numerous studies have suggested a relationship between aspects of community connection and facets of well-being, so bringing our community together annually is critical.

84% OF MEMBERS WHO PARTICIPATE IN MULTIPLE TMF INITIATIVES AGREE THAT TMF HAS PROVIDED THEM WITH A SENSE OF COMMUNITY.

Veterans and families of fallen heroes who feel more connected report a greater sense of camaraderie, support, and a renewed sense of purpose.

"Participating in the Spartan Leadership Summit is empowering and strengthens my soul. I leave feeling more inspired and focused. Proud to be part of an amazing foundation with so many leaders and role models for not just for myself but for so many communities around the world!"

2019 SUMMIT ATTENDEE



RESILIENCE

SURVIVOR EXPEDITIONS

TMF hosted six Survivor Expeditions this fiscal year, empowering groups of families of fallen heroes to serve communities in need from Alaska to Puerto Rico. According to research from IVMF, these opportunities to serve go far beyond filling a need in communities - they help instill greater self-worth, a sense of community and purpose among those who participate.



VETERANS + FAMILIES OF FALLEN HEROES SUPPORTED THIS YEAR

SURVIVOR EXPEDITIONS TO SERVE COMMUNITIES IN NEED

Among the veterans and family members of fallen heroes who participated in 3 or more TMF initiatives:



Feel their life is valuable and worthwhile



Agree they are strong when dealing with life's challenges and difficulties

NEW MEXICO SURVIVOR EXPEDITION

In April 2019, 22 survivors and veterans traveled to Iyanbito, New Mexico, to take part in a home build for a Vietnam-era Army Veteran, the son of a Navajo code talker.

YELLOWSTONE NATIONAL PARK SURVIVOR EXPEDITION

In June 2019, a group of 13 surviving teens (ages 14-18) traveled to Yellowstone National Park to help conservationists collect data and record wildlife observations as part of an environmentalist program.

NORTH CAROLINA SURVIVOR EXPEDITION

In July 2019, the first ever TMF Family Expedition united 14 surviving family members to rebuild a church in New Bern, NC, planned to house rescue workers coming to the area to repair damage from Hurricane Florence.





ALASKA SURVIVOR EXPEDITION

A group of 15 survivors traveled in August 2019 to help a fellow Gold Star mother whose home had suffered extensive water damage and paint mailboxes for residents of Pioneer home, the only veteran retirement facility in Alaska.

F

IOWA SURVIVOR EXPEDITION

In September 2019, a group of 14 survivors descended upon the Quad Cities area to help install roofing, siding, and insulation for Habitat for Humanity homes in Davenport and Moline, IA.

PUERTO RICO SURVIVOR EXPEDITION

In January 2020, on the second TMF service expedition to Puerto Rico, a group of 19 veterans and family members of fallen heroes worked to repair and rebuild damage to several homes incurred by Hurricane Maria.



THRIVING_

LEADERSHIP EXPEDITIONS IN CO AND FL

To further our investment in veterans, TMF developed bi-annual **Leadership Expeditions**, where we invite our most engaged Spartans in each region, to participate in personal development training and serve the youth of a local community.



of members who participate in multiple TMF initiatives agree their lives have a clear sense of purpose

COLORADO LEADERSHIP EXPEDITION

In May 2019, a TMF Leadership Expedition to Colorado led by Navy Cross recipient Maj. Brian "Tosh" Chontosh (USMC, Ret.) brought 15 Spartans together for a week of intensive personal development and physical challenges. The culmination of the week was a joint event with Steve's Club Denver that works with opportunity youth. After a day of mentoring, veterans and youth from Steve's Club teamed up for a service project to clear trees and brush to protect the community from forest fires.

FLORIDA LEADERSHIP EXPEDITION

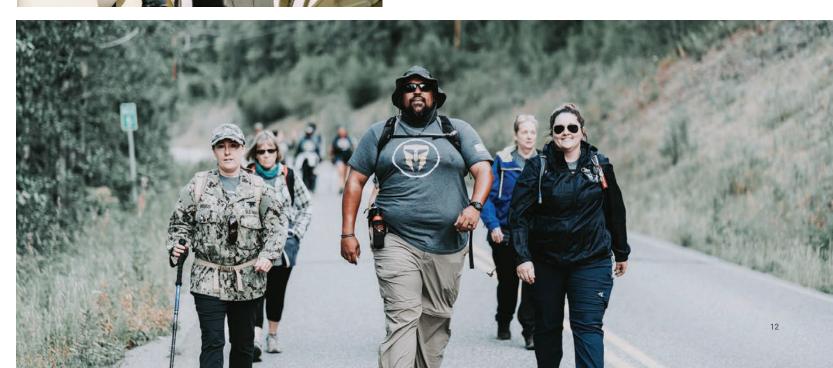
In October 2019, a TMF Leadership Expedition to Coral Springs, FL, brought 15 veterans and families of fallen heroes together for a unique 3-day experience to connect with a community in need of healing. The team delivered character training to students at Marjory Stoneman Douglas High School, participated in a custom GORUCK workout, and engaged in an Operation Legacy service project at the school. Marjory Stoneman Douglas is the site of the 2018 Parkland, FL school shooting, which remains the deadliest high school shooting in our nation's history.



ATTENDED TMF EXPEDITIONS THIS YEAR







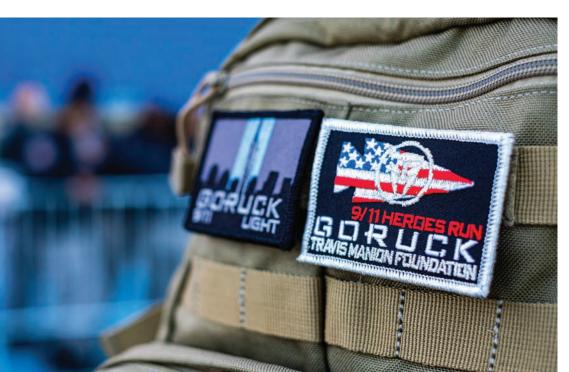
"THIS WEEKEND WAS FULL OF EXTREME EMOTION AND IMPACT, ON MYSELF AND THE OTHER LEADERS, BUT MOST IMPORTANTLY THE COMMUNITY. I WAS SAD WHEN THE WEEKEND ENDED BUT MOTIVATED TO COME BACK AND IMPACT MY LOCAL COMMUNITY, AND ABSOLUTELY CANNOT WAIT FOR THE NEXT OPPORTUNITY TO GO ON ANOTHER EXPEDITION. THE LEADERS THAT PARTICIPATED WERE AMAZING AND ARE NOW LIFE-LONG FRIENDS AND WILL CONTINUE TO MOTIVATE ME THROUGH THEIR SERVICE AND FRIENDSHIP."

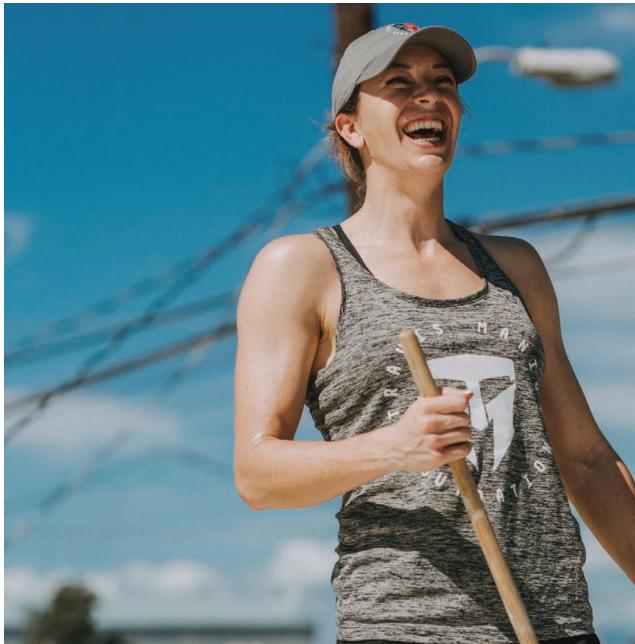
JOSH B., VETERAN



"THIS EXPEDITION WAS A BEAUTIFUL TESTAMENT TO THE POWER OF MOVING FORWARD WHILE STILL HONORING THE LOVE AND SERVICE OF MY LATE HUSBAND. IT PROVIDED ME WITH A SENSE OF PURPOSE, LIFELONG MEMORIES, TRAVEL AND EXPERIENCES THAT I AM BLESSED I STILL GET TO HAVE."

ROBYN M., SURVIVOR





"WHEN I PARTICIPATE IN EVENTS WITH TMF I MEET SOME OUTSTANDING PEOPLE WHO ARE TRYING TO MAKE THE WORLD AROUND THEM A BETTER PLACE. I AM HUMBLED BY THEIR STORIES AND REMINDED THAT THERE IS MUCH WORK LEFT TO BE DONE, BUT IT ALWAYS MOTIVATES ME TO TRY HARDER AND TO REPRESENT TMF IN THE BEST WAYS POSSIBLE."

CHAD J., VETERAN



HEALTH_

LEADING WITH YOUR STRENGTHS SEMINARS

To promote the well-being of our community, TMF facilitates a best-in-class curriculum that helps individuals identify personal strengths, values, and passions to achieve their goals. This year, we developed an e-course for our Leading With Your Strengths curriculum to offer these free seminars on our learning management system.

2,700 veterans, families of the fallen, and military spouses impacted

66 seminars facilitated

"Thank you so much for offering the Leading With Your Strengths workshop. It was so helpful in starting to change a few deep-seated, incorrect beliefs about myself. Rebuilding [after injury] with these character strengths in mind gives me more hope for sure."

MELANIE L., SEMINAR PARTICIPANT & WOUNDED WARRIOR PROJECT ALUMNI



of members who participate in multiple TMF initiatives say they are satisfied with their emotional and mental health

Compared with 64% of veterans & families of the fallen who participate in 1 initiative



HOW TMF BRIDGES THE CIVILIAN-MILITARY DIVIDE_

TMF is a leading Veteran Service Organization (VSO) whose main line of effort is to train, develop, empower, and support veterans and families of the fallen. Those individuals then go lead and serve the needs of their communities with support from TMF.

In addition, TMF provides unique opportunities for inspired civilians to serve alongside our nation's veterans and surviving families. These touchpoints led to an important finding from IVMF's survey this year: **Civilians who participate in TMF programs experience similar benefits to mental health and emotional well-being as veterans and families of fallen heroes.**

"THE DIVERSE DEMOGRAPHIC MAKEUP OF TMF PARTICIPANTS, ALONG WITH THEIR COMMENTS, SUGGEST THAT TMF, AS A VETERAN SERVING ORGANIZATION, IS SUCCEEDING IN CREATING A RARE AND UNIQUE CONNECTION BETWEEN CIVILIANS AND THOSE WHO ARE MILITARY CONNECTED."

INSTITUTE FOR VETERANS AND MILITARY FAMILIES

115,000

veterans, families of fallen heroes, and inspired civilians engaged with TMF in FY2019

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As the size of the military shrinks relative to the U.S. population and fewer people have personal connections to those who have served, there is a growing disconnect between civilians and the military-connected community. Mending that disconnect is critical to not only fostering an improved understanding among the public but also helping veterans overcome the greatest challenge they face when entering civilian life: relating to people who do not know or understand what they have experienced.

TMF BRIDGES THE CIVILIAN-MILITARY DIVIDE THROUGH:







CHARACTER DDES MATTER: connecting Veteran Mentors with youth in their communities

DPERATION LEGACY: local service projects to address community needs

9/11 HERDES RUN 5K SERIES: community-based runs to honor first responders and military



BRIDGING THE DIVIDE: **VETERANS** & YOUTH _ CHARACTER DOES MATTER (CDM)

The Character Does Matter program powered by UA Freedom, empowers veterans and families of the fallen to draw on their own personal experiences to mentor youth aged 12-18 in a wide range of settings.

Trained Mentors deliver our proprietary character development curriculum focused on helping youth adopt the "If Not Me, Then Who..." ethos. In 2019 alone, our Veteran Mentors reached 50,000 youth over the course of approximately 1,200 hours.

VETERANS BUILD CONNECTIONS WITH YOUNG LEADERS THROUGH:

- Organized speaking engagements & group presentations
- Interactive experiential learning & team-building activities
- Local community service projects

325,637

YOUTH IMPACTED SINCE INCEPTION

******************************* `***************************** `***************************** *********************************

TRANK In thousands

448

NEW VETERAN MENTORS TRAINED THIS YEAR

 $\Lambda'\Lambda'\Lambda'\Lambda'\Lambda'\Lambda'$ In tens

369

CHARACTER PRESENTATIONS DELIVERED TO YOUTH BY VETERAN MENTORS THIS YEAR

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### 2,600

YOUNG ADULTS VOLUNTEERED ALONGSIDE THEIR VETERAN MENTORS IN COMMUNITY SERVICE

\*\*\*\*\*\*\*\*\*\*\*\*\* \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\* \*\*\*\*\*\*\*\*\* 

1200 HOURS OF MENTORSHIP

**CHARACTER & LEADERSHIP** COURSES DELIVERED BY VETERAN MENTORS



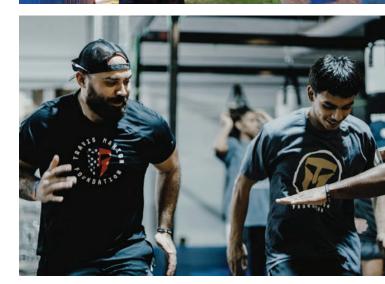












BRIDGING THE DIVIDE: VETERANS & YOUTH \_\_ CHARACTER DOES MATTER (COM)

### **IMPACT ON VETERANS**

According to IVMF's research, the interactions between students and Veteran Mentors have a profound impact not only on youth but also the veterans and families of fallen heroes who deliver the curriculum.

B7% of ag

of Veteran CDM Mentors agreed or strongly agreed their involvement with TMF has provided them with a sense of community. *Compared to* **60**% *of veteran non-CDM Mentors.* 

of Veteran CDM Mentors were satisfied or extremely satisfied with their emotional and mental health in the last 3 months. *Compared to* **67%** *of veteran non-CDM Mentors.* 

"Doing this gives me a new purpose, a new defined purpose. Still being able to serve, still being able to give back to our future generation, building them to be more positive, creative individuals. That does something. Seeing that change makes a huge impact on me."

EARL L., VETERAN



### IMPACT ON YOUTH

### SHORT-TERM BEHAVIOR CHANGES

Even just one touchpoint with a veteran has important short-term effects on youth, including shifts in attitudes and behaviors.



Will be more motivated to help others

Will be more compassionate and kind



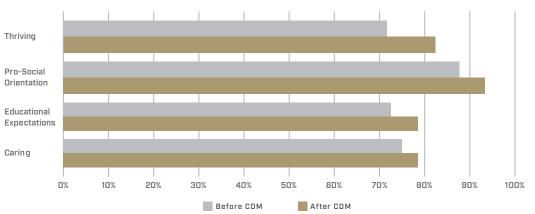
87%

Will think more about how my actions affect others

Will be more likely to do something when I see someone being bullied, threatened, or harassed

Youth who participate in a Character & Leadership Course experience overall improvements in thriving measures, including their sense of gratitude, selfconfidence, educational expectations, critical thinking and optimism about the future.

### WEST POTOMAC HIGH SCHOOL (VA)



### LONG-TERM TRANSFORMATION

The CDM program creates change agents and builds youth as civic assets. These assets then go on to influence one another, future youth, and their entire school and community as a result of what they have learned in the program from Veteran Mentors.

Additionally, young adults reap long-term benefits like increased levels of thriving, a greater sense of purpose, and improved mental health. Youth who complete the CDM Program go on to:

- Hold leadership positions as team captains, student government officers, and club leaders
- Establish TMF clubs at their school
- Organize service projects in their local communities

"Overall, I believe that the greatest lesson I learned from the program was that your character directly influences your ability as a leader to give purpose to and improve an organization. As I grow here at Villanova [University], the message of 'If Not Me, Then Who...' is at the very foundation of my development. The lessons I learned from the TMF program and the Veteran Mentors who guided us give me more confidence, more drive and more knowledge to lead and be a person of quality character."

COLLEGE SOPHOMORE, 2015 CDM PARTICIPANT

### BRIDGING THE DIVIDE: **VETERANS &** THE COMMUNITY \_

### 9/11 Heroes Run + **Operation Legacy**

Both 9/11 Heroes Run and Operation Legacy offer a chance to deepen community relationships and engage veterans and civilians alike to unite in honoring our nation's fallen. These events are open to all 115,000 Spartans in the TMF community.

### 9/11 HEROES RUN 5K RACE SERIES

Since 2007, the 9/11 Heroes Run 5K Race Series has brought together communities to honor the first responders who gave their lives on Sept. 11, 2001, and the service members who have selflessly sacrificed in the wars since. This year, 60,000 participants joined together to remember their sacrifices in communities across the globe.

### RUN LOCATIONS THROUGHOUT THE WORLD

60,000+ PEOPLE IMPACTED BY 9/11 HERDES RUN EVENTS <del>\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*</del> \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\* <del>\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*</del>

### **OPERATION LEGACY**

TMF unites communities with a movement of service through Operation Legacy-putting veterans at the helm of service projects that honor fallen heroes.

Projects vary based on the unique challenges of the local community. In Southern California, 50 Spartans provided 150 meals for those experiencing homelessness in honor of Lance Cpl. Thomas J. Zapp, USMC. And in Pottstown, PA, Bronwyn de Maso led a cemetery clean-up in honor of her brother, Commander Job Wilson Price. Other projects included repairing and rebuilding roofs for veterans, cleaning schools, collecting food for homeless shelters, and more.

**283** NATIONWIDE PROJECTS TO HONOR THE FALLEN

8,224 VETERANS, FAMILIES OF THE FALLEN, AND CIVILIANS SERVING TOGETHER

\*\*\*\*\*\*\*\*\*\*\* *\*\*\*\** <u>\*\*\*\*\*\*\*\*\*\*\*\*</u> 





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### **PARTNERSHIPS** THAT FURTHER THE MISSION\_







### **Top Partners**



### UNDER ARMOUR, INC.

Under Armour, Inc., headquartered in Baltimore, Maryland, is a leading innovator, marketer and distributor of branded performance athletic apparel, footwear, and accessories. Designed to make all athletes better, Under Armour's - UA Freedom Initiative - started in 2010 with a singular mission to support and inspire the brave men and women dedicated to protecting us, every day. In 2019, UA provided over \$3 million in resources to military, first responders and their families within four core areas: education, activity, mentorship and service. Under Armour Freedom partners with the Travis Manion Foundation through a multi-year commitment as the exclusive National Presenting Sponsor of TMFs Character Does Matter Program as well as our exclusive Athletic Apparel Sponsor. Our partnership will help us to continue to provide support for veterans and families of the fallen to develop and lead the next generation of leaders.





Johnson 4 Johnson















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### THANK YOU FOR YOUR GENEROSITY:

GOL D

Run to Remember - VB

Manion Foundation

Sugg Brothers Ski for the Travis

#### "IF NOT ME. THEN WHO..." \$1.000.000+

#### Corporate

Comcast NBCUniversal Morel Family Foundation Under Armour Freedom

#### CHARACTER CHAMPION \$250,000-\$999,999

### **Corporate & Foundations**

Boeing Company Johnson & Johnson Schultz Family Foundation The Sheriff Foundation Wounded Warrior Project

#### DIAMOND \$100.000-\$249.999

#### **Corporate & Foundations** AbbVie Foundation The Penn Mutual Life

Insurance Company

#### TITANIUM \$50,000-\$99,999

### Individual

William and Lvnn Goldman

### **Corporate & Foundations**

Bank of America Charitable Foundation Becton Dickinson & Co Carry The Load Challenger Foundation Lightening The Load Lockheed Martin RTI International The Harry and Jeanette Weinberg Fund for Educational Excellence The Milbank Foundation The USAA Foundation USS Midway Museum

#### PLATINUM \$20.000-\$49.999

### Individual

Scott Belveal Alex & Patricia Gorsky Bill Little Cindy and Terry Savage Matthew Tormenti

#### **Corporate & Foundations**

Amazon Apple Inc. **BLBB** Charitable Entercom Communications Humana Leidos Neal C Nichols Foundation, Inc S & K Sales Co.

The Daniel B and Florence E Green Mattalina Winemixer Foundation, Richard J Green The Goldman Sachs Group, Inc The Mitchell Foundation University of Pennsylvania

Health System

#### \$5,000-\$9,999 Independent Fundraisers

Individual 2020 Frozen Frogman 4Horsemen Fundraiser Leif and Jenna Leet Babin Anaheim Ducks Foundation Steve and Karen Brady Casino Night at NYAC Tim Broadbent Islandman Triathlon Francis Carroll JNJ Golf Tournament Sean Daly Liberty IT Solutions Golf Melvin and Tonya Douglas Francis and Katherine Finelli August and Maria Fix Kevin Flynn, Jr. \$10.000-\$19.999 Jenny Galiani Gay L Jordan

#### Individual Daniel D' Aniello

Tournament

**EMERALD** 

Fidelity

L3Harris

PNC Bank

Nike

Philip Krim Joseph & Barbara Kesselring David and Kyrsten Bourdon Michael McDonald Mr and Mrs Richard Clark Timothy McDonald John and Jessie DiNome Todd & Elycia Morris Ron & Joy Feigles Trudy Muhlbauer Suzanne and Richard Keiser Richard and Barb Orr Robert and Mariann MacDonald Kim Pagotto Col Tom Manion Neil Parikh Tim and Heather Richmond Peter Scola Ted and Nora Szydlowski Marc E. Zigo Rachael and Richard Wells **Corporate & Foundations** 

### **Corporate & Foundations**

Bank Independent American Possibilities Bonnie L Bolding Charitable Crown Auto Logistics Inc. Foundation BP Environmental Services, Inc. Franklin Square Capital CSL Behring, LLC Partners Foundation Deloitte, LLC Hoxie Harrison Smith Foundation Drexel Hamilton, LLC Excellis Health Solutions LLC Luzzi Family Charitable Fund FirstKey Homes Movers Specialty Service, Inc. Firstrust Bank Gen. Smedley D Butler Detachment Marine Corps Pronio's Market League #741 Rumsfeld Foundation GlaxoSmithKline Silver Eagle Distributors Greco Promotions Stephen J Beers Revocable Trust Houston Police Officer's Union Steven A and Gloria E Ellers Fund Houston Professional Fire SunTrust Banks, Inc. Fighters Association Charitable The Brennan Family Foundation Foundation The Chiminski Family Fund Integra Foundation The Colorado Health Foundation Joseph and Catherine Bondi The Starbucks Foundation Family Foundation The William and Susan Federici Mulhern & Kulp Structural Charitable Fund Engineering, Inc. Tim Kern Memorial Fund New York University - The Stern Virginians for Veterans Community Independent Fundraisers Oracle Corporation 2019 Jim Thorpe Adventures Remembrance Ride

Polen Capital Managment LLC Rabaut Family Foundation Raymond James and Assoc. BarclayCard - 5th Annual MSN - Doylestown

T. Nash and Gloria M. Broaddus Foundation The Becket Family Foundation The Crist Family Foundation The Fann Family Foundation The MacDougall Family Charitable Fund The McCausland Foundation The Metzger Family Foundation The Michael and Rachel Copeland Fund The Petrucci Family Foundation, Inc The Provident Bank The Steel Network, Inc. The Taylor Family Foundation Toll Brothers Inc. United States Marine Corps -Company F Volvo Cars Annapolis With Honor Zelis Healthcare Corporation

Sanofi

Network

Select Equity Group, L.P.

St Luke's University Health

#### Independent Fundraisers

GORUCK Pledge Your Miles Campaign Huntingdon Valley Country Club Swim-a-thon Marine Corps Aviation Association NYU Student Gala Rugger Plunge

#### SILVER \$2.500-\$4.999

### Individual

David Alverson Evan Behr Michael and Linda Clement Tim and Jill Coogar Jennifer Davis Lori Driscoll Mary Elias Bradlev Fessler Theodore Foster Michael Gretz Dina Halligan **Timothy Harris** Kevin and Diane Hoffmann James Lawson Robert and Cindy Madden Gary and Helene Mathern Sabrina McMains Rvan Metz Howard Meyers Charles Mitchell Neil Nehmens Michael Nunziato Keith Palmer

Bradley and Elizabeth Quin Cynthia Rushton Jim and Linda Spinell Mary McLaughlin and Michael Walsh Robert and Meggan Williams

#### **Corporate & Foundations**

American Legion Auxiliary Linit 950 Andrew Gomez Dream Foundation Catholic War Veteran NA Charles and Mary Crossed Foundation College of the Ozarks Columbia Restaurant Group Cost of Freedom Crossfit Foundation Cyclic Logistics, LC East West Karate II. Inc EIV Capital, LLC Fifth Generation Inc. First Resource Bank Fred Beans Charitable Fund Haylen Group Huron Consulting Group Independent Medical Expert Consulting Services, Inc. Insperity Jarrett Vaughan Builders, Inc. MedExpress Urgent Care Navstar, Inc. Norman Raab Foundation Phillies Charities Inc Planned Systems International, Inc Rocca ScottMadden, Inc Spencer Fane, LLP Swift Charities TE Connectivity

The i3Cares Foundation The Sheridan Family Charitable Fund The Team Jesse Foundation **Tippins Foundation** Trident Wealth West Point Society of Philadelphia WSFS Bank

#### Independent Fundraisers

Council Rock Character Does Matter Run East West Karate Johnson & Johnson Raynham Golf Tournament Provident Bank Veterans Day Fundraiser Serve-A-Palooza Charity Volleyball Tourney Stroller Warriors® Kaneohe Bay The Big Catch Fundraising Event The Rogues Fundraiser

Ukrainian Soccer Tournament Volpe Enterprise Open House

### BRONZE \$1,000-\$2,499

### Individual

Robert K. Alden General Dan Allyr Maria Anderson Michael A Anderson James & Antoinette Arcuri Kishla Askins Ouinn and Donna Asplundh Marion and Bob Auray Lieutenant General Ronald L Bailey, USMC (Ret.) Mary Barbour Nick Bartle Kenny Bauer Edward and Ruth Bednarzyk Bradley and Margaret Berfield John Bishop Alex and Maria Blanco Laura Brady Sharon and Stephen Brovelli Eileen Button Greg Call Cheryll Cangiolosi and Marc Kurkiewicz Dianne and Edward Carmody Lilli Carter Admiral Stephen and Maureen Chadwick Patricia Chapman Jessica Chiaruttini Michael and Stephanie Clancy Victor Cohn Mark Cole Jerome and Vanessa Connolly Louis and Geraldine Cooper Craig Dash Greg and Megan Davis Johnny Davis Anthony Demarco Larry Dubinski Gerard Fasano Joey Fay **Terrence Fenningham** Tom Fenske Francis Ferguson Robert Fink Mary Fletcher Bryan Foster Alan and Mary Frazier Taylor Galbraith Ralph Gambone John Gogel Gregory Gonzales William Gonzalez Mark and Catherine Haas Heather Hager Jon Ham

Mary Katharine Ham Darren Hannum Susan Hanover Christopher Hansen Edward and Deirdre Hatfield John Hogan Dale Horowitz Tom Isola David Jaxheime Paul Jones Sondra Jones Theresa Jones Harold Kamine Barclav B Kass Robert Keates Jacqueline Koehler JeanMarie Komyathy Daniel LaFond John and Kristin Lawton Leigh Lockwood Jerome Lombard Barbara Nancy Lyons Mary and Peter MacFarland Derick Madden Joe and Cathy Makoid Mike Malandra John Maley Matthew Mannion Brett Mariani Gerard Market Susie and Gary Mattson Bob Maynes Jim and Kelly McCusker James McDermott John Mcgurty Julie and Mark McLaughlin Matthew McLaughlin James Meehan Karen Melikian Scott and Janet Millimet Matthew Mills Joan Monahan Todd Morehouse John and Gayle Mosko Michael Moss Dennis and Lynn Nealon Adam Nelson John O'Daniel Jim O'Farrell Christina Palmer Denise Parella Andrew Parsons Tim & RJ Peppe Chris Perry Dave Persons James Pierce Patrick Quinn William B Reed John Reeves Mark Rilev Eric & Susan Rivera James and Lisa Rushworth John and Mary Sasso

Fox Rothschild LLP

### TMF BOARD OF DIRECTORS

Walk in their Honor

JOHN DINOME Chairman ALEX GORSKY\_ Vice Chairman **DONALD MOREL\_** Vice Chairman MARY KATHARINE HAM\_ Secretary **ROBERT "CROFT' YOUNG** Treasurer COL THOMAS MANION, USMC (RET)\_

BARBARA ORR Immediate Past Chair

**RYAN MANION\_** Director

SCOTT BELVEAL Director ALAN SHERIFF Director **GREG CALL** Director LTGEN. RONALD L BAILEY, USMC (RET)\_ Director NICK TRAINER\_ Director CARLO PECORI\_ Director PHILIP KRIM\_ Director

### Sheaffer Snow Stachura Stroman Maureen Sweenev Nick Trainer Ryan Tully Jonathan Viola Patrick Virtue Marci & Tom Vitale Stanley Wood Robert Croft Young Zachary Zeitlin

### **Corporate & Foundations**

361 Capital LLC Amazon Smile Foundation Baum Precision Machining, Inc. Baylor Scott & White Institute for Rehabilitation Berks Ridge Company Binswanger Management Corp BlackRock, Inc. Bruce C. Hargus Family Foundation Carolyn Cross Charitable Foundation **CBPC** Charitable Foundation Cisco Systems, Inc. City of Madisonville Coldwell Banker Hearthside Realtors Cooper Mechanical, Inc. Cooperative Middle School Crosby Marketing Communications Customers Bank D. A. Davidson Companies Dex Media DLT Solutions Document Storage Systems, Inc. Doli Construction Corporation Doylestown Brewing Company, Inc Doylestown Hospital E J Essentials Inc. Eagle Power and Equipment East Bay Deli at Avondale, LLC Eastburn and Gray, P.C. Eastern Athletic Clubs LLC Enterprise Holdings Foundation Essig Enright Family Foundation Faith Christian Academy Fired Up to Help First United Bank & Trust Company



John and Paula Schumaker Paul

David and Gail Sheffield Eleanor

Bill and Rhonda Spencer Robert

John and Dianne Stahl Rebekah

Pamela and Alan Szabo Lynn Silan and Robert Torcolini

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Frampton Construction **GE** Foundation George Shea, LLC Google Inc. Gulf Stream Construction Co. Inc. Hall Ryan Construction Hamilton Hill Hendrick Cary Auto Mall Horizon Real Estate Group Inc. Houston Police Federal Credit Union IRM Jack and Mari-An Fitzmaurice Family Fund Jacobs Engineering Group, Inc. John & Diane Prewitt Family Foundation JP Morgan Chase & Co Kampus Klothes **KMRD** Partners KPMG, LLP Langan Engineering & Environmental Services Life Support International Lincoln Financial Foundation Lindenmeyr Munroe LLR Inc. Macquarie Group Marshall Ford Lincoln Marvin & Dee Ann Woodall Charitable Foundation Maverick Chevrolet McGinn Charitable Fund Monument Square Charitable Fund Morgan Stanley Foundation Navy Federal Credit Union Navy Supply Corps Foundation-Phila Northern Virginia Orthodontics Foundation Northwestern Mutual Palmetto State Armory Panera Bread - Charleston Parsons Corp. Charity Custodial Account PECO Energy Company Peninsula Energy Services Company, Inc. Penn Color Inc. Penske Truck Leasing - Richmond **PESCO Energy** Poretta & Orr. Inc Powell Roofing

Pulte Group

Fund

ONE Group Legacy

Shell Oil Company

Quatrefoil Consulting, LLC Realty

Rieck Family Charitable Fund

Roper St. Francis Healthcare

Rotary Club of South Richmond

Sartain Lanier Family Foundation

St Thomas More School - Georgia

Steele Family Foundation STS Foundation Sunnyside PTA Tague Lumber The Albertson's Companies Foundation The Bob Lucido Team of Keller Williams Integrity The Charles Foundation The Estee Lauder Companies Inc. The Exchange Club of Charleston The Haverford Trust Company The Lynde & Harry Bradley Foundation, Inc. The MacLeod Family Charitable Fund The Malmark, Inc. Charitable Fund The Michelle Matteuzzi Giving Fund The Pennsylvania Trust Company The Wawa Foundation Inc. Tim and Mary Haddon Family Foundation Tim Kerr Charities, Inc Timothy Off Heating, Plumbing & Air Conditioning Titus Elementary School Troopers Assisting Troops Tyndale Company, Inc. United Rentals United Way of Metropolitan Chicago Ventresca LTD VFW 7464 ViiMed Vistra Energy WhartonHill Investment Advisors Workday, Inc. Zator Law ZE Creative Communications Independent Fundraisers

#### 30for30heroes Arcadia University Swim Meet Bunker Labs- Bunker Brews Combined Arms Center Chuck Gettis Cornhole Tournament Jack Pulte Disney Marathon Pack 79 Club Scouts 5K Seton Hall Preparatory School Fundraiser Sterling High School In-Kind:

American Airlines VI7I

TIMOTHY RICHMOND\_ Director

### 2019-2020 FINANCIAL REPORT

TMF maintains its Best in Class status as a non-profit committed to fiscal responsibility and transparency. In an independent audit for the 2019-2020 fiscal year, we directed 90% of funds to our programs.

# REVENUE



EXPENSES \$9,951,316

> Fundraising: 5.5% Programs: 90%

#### PROGRAM EXPENSES

Community engagement for veterans and families of the fallen- \$4,982,950 Veteran-youth mentorship and character development - \$1,890,003 Personal development and training for veterans and families of the fallen- \$2,135,951

End of Year Net Assets - \$ 1,917,740

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## \$12,253,582



Other: 0.54% Program Service Revenue: 5.13% Individuals: 14.16% Corporations: 32.41% Foundations: 25.24% In-Kind Contributions: 22.52%



General & Administrative: 4.5%

### TMF'S NATIONAL FOOTPRINT\_

Uniting Communities to Strengthen America's National Character

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### AVIS MANION FOUNDATION

### LOOKING FORWARD\_

Travis Manion Foundation will continue building on its innovative method for addressing veteran mental health in order to play a proactive role in suicide prevention. In the next five years, TMF will empower thousands more veterans and families of fallen heroes through personal development training and opportunities to become volunteer leaders within their communities, with special focus on developing the character of the next generation.

Specifically we will:

- · Increase opportunities for personal growth and leadership development for veterans and families of the fallen through the Spartan Leadership Program, in-person training and online education
- Increase connectedness and collaboration among the TMF community through local chapters, the Spartan Leadership Summit, regional summits, and other TMF events
- Increase community impact by training and supporting more volunteer leaders
- · Continue innovating how Veteran Mentors engage youth through our Character Does Matter program in order to facilitate long-term impact
- · Collect more data and analytics to add to TMF's research and program evaluation around improving mental health and well-being

In addition to current initiatives, TMF is preparing for the long term in order to ensure we are always there to serve the 25,000+ veterans and families of the fallen that depend on the TMF community. We have partnered with Deloitte to create a 10-year strategic plan-to be released by the end of 2020-that will ensure we have sustainable funding and innovative programming to meet the future needs of our Spartan members.

# "IF NOT ME,

